



## TEAM SPOTLIGHT

# ROBERT BARNES

Business Development Director, EMEA

## CONTACT ME

robert.barnes@adamasconsulting.com

+44 (0)1344 751 210

## ADDRESS

Europe, Middle East, Africa & ROW

ADAMAS Consulting Ltd

Building B, Watchmoor Park

Riverside Way

Camberley

Surrey

GU15 3YL

United Kingdom

## ROLE ACTIVITY

- Organizing and attending exhibitions and conferences
- Representing ADAMAS at bid defence meetings
- Responding to regional Requests for Proposals (RFP) / Requests for Information (RFI)
- Preparing Confidentiality Agreements, Master Service Agreements and Proposals/Work Orders
- Develop and implement strategies for obtaining new business

## SPECIFIC REGION COVERAGE

- EUROPE
- MIDDLE EAST
- AFRICA
- ROW



## PERSONAL DRIVERS

Ever since my first day working at ADAMAS Consulting, I've had the fortune and honour of working with a fantastic group of people. It is through interacting with others that I am able to grow and develop my skills and the team we have built here has only allowed me to shine. To provide a first-class experience, I believe that a consistent level of service is essential. No job is too big or too small, every task is an opportunity to innovate and improve.

**COLLABORATION. CONFIDENCE. ASSURANCE.**