



TEAM SPOTLIGHT

KATHERINE KOVAC

Business Development Manager, Americas

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ADDRESS

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ROLE ACTIVITY

- Organizing and attending exhibitions and conferences
- Representing ADAMAS at bid defense meetings
- Responding to regional Requests for Proposals (RFP) / Requests for Information (RFI)
- Preparing Confidentiality Agreements, Master Service Agreements and Proposals/Work Orders

SPECIFIC REGION COVERAGE

- USA & CANADA
- CENTRAL &
SOUTH AMERICA



PERSONAL DRIVERS

I enjoy integrating and analyzing big data in new ways to drive better business decisions. However, my favorite responsibility is keeping clients happy! I may be a data nerd but I am a people person at heart.